

LATINFINANCE®



LATIN AMERICA EUROPE INVESTORS FORUM

June 22, 2017
Sofitel London St James
London, England



Co-Host _____





June 22, 2017 | Sofitel London St James | London, England

Agenda

7:45 am **Registration**

8:15 am **Opening Remarks:**

Jose Linares, Senior Executive Vice-President Banco Santander & Head of Santander Global Corporate Banking

8:30 am **Opening Panel: Latin America In a Post-Political World**

The post-Trump sea change in global politics is rattling the foundations of the global economy and leaving LatAm and EM assets significantly exposed to new risks. But as Latin America reshapes its own economic policies to create more open and attractive markets, how are the region's economies and assets set to perform in a world overshadowed by uncertainty?

Moderated by:

Taimur Ahmad, Chief Executive Officer, **LatinFinance**

Panelists include:

Arnab Das, Head of Emerging Markets Macro Research, **Invesco**

Fabio Kanczuk, Secretary of Economic Policy, **Ministry of Finance, Brazil**

Roberto Campos, Head of Market Activities Americas, **Santander Global Corporate Banking**

Antonio Villarroya, Head of G10 Economics, Rates & FX Strategy Research, **Santander Global Corporate Banking**

9:30 am **Economic Speaker - Brazil**

Fabio Kanczuk, Secretary of Economic Policy, **Ministry of Finance, Brazil**

10:15 am **Economic Speaker - Mexico**

Alberto Torres, Deputy Undersecretary for Public Credit, **Ministry of Finance, Mexico**

11:00 am **Coffee Break**

11:30 am **Latam Treasurers Panels: Investment Opportunities in Local Markets**

Latin America has been weathering the global adversities and countries are embracing market oriented policies. Domestic economies present their own dynamics and challenges in an attractive region that has provided significant value to investors. Where are the investment opportunities from a trading perspective? A view from the Santander heads of trading.

Moderated by:

Javier Gozalo, Managing Director, Head of Credit & EM Institutional Sales, **Santander Global Corporate Banking**

Panelists include:

Roberto Campos, Head of Market Activities Americas, **Santander Global Corporate Banking**

Daniel Garcia, Head of Market Activities, **Santander Global Corporate Banking Argentina**

Jorge Valencia, Head of Market Activities, **Santander Global Corporate Banking Chile**

Juan N. Garcia Quijano, Head of Market Activities, **Santander Global Corporate Banking Colombia**

Luis Betancourt, Head of Market Activities, **Santander Global Corporate Banking Mexico**



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- 1:00 pm** **Lunch & Special Presentation by:**
Germán Ríos, Corporate Director of Strategic Affairs, **CAF**
- 2:00 pm** **Buy-Side Panel Discussion**
This panel will examine the views of leading investors regarding LatAm and EM trends in a defiant trading environment. Which countries in Latin America do investors find attractive, favour in their portfolios and which strategies do they wish to pursue at a time of heightened global market volatility?
- Moderated by:**
Taimur Ahmad, Chief Executive Officer, **LatinFinance**
- Panelists include:**
Ivailo Vesselinov, Chief Economist and Chief Strategist, **Finisterre Capital**
Mike Hugman, Strategist and Portfolio Manager, **Investec Asset Management**
Gustavo Medeiros, Portfolio Manager, **Ashmore**
Graham Stock, Head of EM Sovereign Strategy, **BlueBay Asset Management**
- 2:45 pm** **Political Consultant, Brazil**
Cristiano Noronha, Partner and Chief of the Political Analysis Department, **ARKO Advice**
- 3:30 pm** **Coffee Break**
- 3:45 pm** **LatAm Issuers Panel Discussion**
With market volatility starting to cool off, Latin American corporates are getting back on their feet as they revive efforts to price new debt sales both at home and abroad. Despite the growing optimism, spreads remain wider than ideal, and new transactions need to adjust for less liquidity, fast moving currencies and rising US interest rates. This session will explore recent and upcoming deals, issuer and investor perspectives and assess new local and global funding options for LatAm corporate issuers.
- Moderated by:**
Aaron Holsberg, Head of LatAm Credit Research, **Santander Global Corporate Banking, USA**
- Panelists include:**
Sebastian Katz, Undersecretary of Finance, **Province of Buenos Aires, Argentina**
Danilo Garcez, Corporate Finance Director, **Braskem**
Manuel Valdez, Senior Executive of International Bond Issues, **CAF**
Francisco González, Chief Executive Officer, **Bancomext**
- 4:30 pm** **Closing remarks:**
Roberto Campos, Head of Market Activities Americas, **Santander Global Corporate Banking**